

Message Text

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PAGE 01 STOCKH 02633 071506Z
ACTION EUR-12

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TO USDOC WASHDC
INFO SECSTATE WASHDC 4199

UNCLAS STOCKHOLM 2633

E.O. 11652: N/A
TAGS: BEXP, SW
SUBJECT: ADS REQUEST: NATIONAL CAPACITOR SUPPLY, INC.,
GARDEN GROVE, CA

REF: COMMERCE CD-144, 6/1/78

1. THE FOLLOWING FIRMS HAVE INDICATED A PRELIMINARY INTEREST
IN THIS PROPOSAL:

2. FERNER ELECTRONICS AB
BOX 125
S-161 26 BROMMA
CONTACT: MR. JAN HEDMAN, MANAGING DIRECTOR
TELEPHONE: 08/80 25 40
TELEX: 10312

3. THIS MEDIUM SIZED FIRM (16 EMPLOYEES) REPRESENTS VARIAN
GRAPHICS DIVISION AND RCA. ALTHOUGH THE FIRM WAS REGISTERED
IN 1977, MR. HEDMAN HAS MANY YEARS' EXPERIENCE IN THE FIELD
OF ELECTRONICS AND ENJOYS A GOOD BUSINESS REPUTATION.
RECOMMENDED TRADE CONTACT.

4. ABIKO AB
BOX 2083
S-217 02 SKARHOLMEN
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CONTACT: MR. ULF TREUTIGER, MANAGING DIRECTOR
TELEPHONE: 08/97 06 60
TELEX: 105 55

5. ABIKO HAS SHARE CAPITAL OF SKR. 1 MILLION (\$1 EQUALS
SKR. 4.60). 65 EMPLOYEES AND ANNUAL TURNOVER OF APPROX-
IMATELY SKR. 40 MILLION. THIS WHOLESALER/DISTRIBUTOR

MARKETS MACHINERY, EQUIPMENT AND COMPONENTS FOR THE ELECTRONIC INDUSTRY, INSULATION EQUIPMENT, ETC. SALES AREA: SWEDEN (75 PERCENT), THE NORDIC COUNTRIES AND WESTERN EUROPE. RECOMMENDED TRADE CONTACT.

6. MILTRONIC AB
BOX 130
S-611 01 NYKOPING
CONTACT: MR. LENNART SVENSSON, MANAGING DIRECTOR
TELEPHONE: 0155/87000
TELEX: 64396

7. THIS IS A MEDIUM-SIZED COMPANY ESTABLISHED IN 1964. IT IS A MANUFACTURER, AGENT AND DISTRIBUTOR OF ELECTRICAL CABLES AND ELECTROMECHANICAL COMPONENTS. APPROX. ANNUAL TURNOVER: SKR 7 MILLION. PROVIDES SALES IN SCANDINAVIA. THE FIRM WANTS TO EXPAND ITS LINE OF PRODUCTS. RECOMMENDED TRADE CONTACT.

8. SOME OF THE MANUFACTURERS, WHOSE PRODUCTS NATIONAL CAPACITOR SUPPLY OFFERS, HAVE SOLE AGENTS IN SWEDEN. THIS MIGHT CAUSE A PROBLEM FOR THE REPRESENTATIVE WHOM NATIONAL CAPACITOR DECIDES TO APPOINT.
APPROVED BY ECON/CA/RPRICE.
KENNEDY-MINOTT

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NNN

Message Attributes

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Disposition Approved on Date:
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SAS ID: 2081786
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Status: NATIVE
Subject: ADS REQUEST: NATIONAL CAPACITOR SUPPLY, INC., GARDEN GROVE, CA
TAGS: BEXP, SW
To: COM
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Review Markings:
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